# **RACHEL HERKEN**

## Product Owner, CSPO, CSM

Olathe, KS 66061 | The Greater Kansas City Area | **m**: 918.541.7729 **e**: rachelherken@gmail.com | www.linkedin.com/in/rachelherken-po/ | **website**: www.rachelherken.com

I believe people come before process—and that process should empower teams and users without sacrificing quality. With 10+ years of experience as Product Owner, I advocate for team-shaped Agile practices and strong partnerships between Product, UX, and Engineering—where the PO leads the "why" and developers own the "how." I bring a vision-led, planning-first mindset that drives meaningful outcomes and better user experiences.

### **CORE STACK**

- Jira, Confluence (11 years)
- Figma (Oversaw 4 web app redesigns, 3 mobile apps + userflow diagrams)
- Adobe Illustrator (Created logo, print designs, userflows, and mockups)
- ChatGPT, Claude (1.5 years)
- GA4, GTM (1 year)

- Heap, Firebase (3 years)
- Contentful, Iterable (3 years)
- WCAG, Lighthouse reports (2 years)
- Postman, SQL Basics (1 year)
- Google Workspace (10+ years)
- Mac OS
- Built personal gaming PC

#### **PROFESSIONAL EXPERIENCE**

TurnCommerce, Remote - Product Owner, CSPO, CSM MAY 2024 - JANUARY 2025

- Defined and communicated a product vision and strategy backed by a quarterly roadmap which set clear objectives, enhanced stakeholder alignment, and provided the development team with well-defined direction.
- Conducted in-person customer interviews which increased adoption by 12% and gained valuable feedback which drove roadmap features.
- Achieved a critical company milestone within 90 days by successfully transitioning 100% of traffic to a new platform, ensuring stability and a seamless user experience.
- Optimized the development backlog, aligning 100% of prioritized work with business goals, which increased delivery efficiency and maximized product impact.
- Created automated Slack workflows which improved internal communication and manual input by 80%.
- Implemented Google Tag Manager which tracked feature usage and customer behavior, enabling data-driven decision-making which improved engagement by 35%.

Hologram Sciences, Remote - Product Owner, CSPO, CSM JANUARY 2022 - APRIL 2024

- Successfully launched the Phenology menopause app from zero-to 3 months, driving a 2.3x increase in LTV through data-driven experience improvements.
- Optimized Agile processes by reducing bottlenecks and authoring 1,000+ well-defined acceptance criteria, improving velocity by 25%.

- Streamlined app store release management, oversaw user acceptance testing, wrote informational release notes, provided user training, leading to increased adoption and smoother rollouts.
- Conducted competitive research across 20 companies and collaborated with Mayo Clinic providers, identifying key differentiators that shaped product strategy.
- Developed user personas and journey maps for bariatric surgery patients by gathering insights from admins, staff, and patients, ensuring the mobile app met real user needs and improved patient engagement.

## Transactly, Remote - Product Owner, CSPO, CSM

#### DECEMBER 2020 - JANUARY 2022

- Led the development of a web app for real estate brokerages to enhance the transparency during the transaction process of a sale.
- Streamlined the onboarding process, reducing account setup time by 40%, accelerating user adoption, and improving customer satisfaction.
- Managed product roadmaps and delivered quarterly stakeholder updates, ensuring alignment on priorities and driving informed decision-making.

## **Retail Success, Overland Park, KS** - *Product Owner, CSPO, CSM* AUGUST 2016 - DECEMBER 2020

- Spearheaded the launch of a SaaS Cloud POS system in just 3 months, enabling a seamless social selling experience.
- Scaled app usage from 200 to 90,000 active users in 6 months by enhancing inventory and payment features, driving adoption and revenue growth.
- Standardized Jira templates for user stories and bug tracking, improving workflow efficiency and cross-team collaboration.

### EARLY EXPERIENCE

Veriship – Scrum Master, CSM | Aug 2013 – Aug 2016
Saepio – Graphic Engineer II | Aug 2010 – Aug 2013
Gear for Sports – Graphic Artist II | Aug 2007 – Aug 2010
RC Sales – Contract Graphic Designer | Apr 2005 – Feb 2019

#### **EDUCATION & CERTIFICATIONS**

Certified Scrum Product Owner, CSPO – Scrum Alliance Certified ScrumMaster, CSM – Scrum Alliance Product Management Basics Certification – Pendo x Mind the Product Project Management Certificate – UC Berkeley Center for Executive Education Bachelor of Arts in New Media (Graphic Design emphasis) – Oklahoma Christian University